



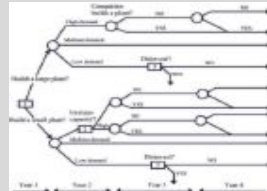
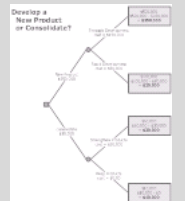
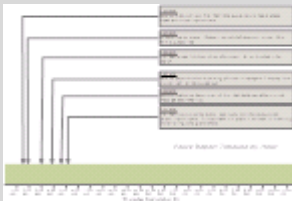
Decision Making—Houston: May 11-15, 2009

Strategic and Tactical Decision Making in the Offshore Oil & Gas Industry

OTC 2009 Special Program – Post-Conference Training Opportunity

The Office of Professional Development of the Project Executive Group is pleased to offer its **Strategic & Tactical Decision-Making Course** — a collaboration of Decision Strategies, PEG and Shanmar. It is offered the week following the Offshore Technology Conference.

The focus is on oil & gas industry executives, managers and supervisors decision-making skills. It is designed to help participants gain the most from their OTC experience. Special discounts are given to those attending OTC 2009.



Project Executive Group, Inc.
A PEG Collaboration in Decision-Making
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Your Performance Multiplier



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DAY ONE

Introduction to Decision-Making

Making Decisions Strategically & Tactically - The Decision Hierarchy - Structuring Objectives
Objectives Hierarchy - Developing Alternatives - Multi-objective Value Analysis - Thinking About
Uncertainty - Decisions with Uncertainty - Multiple Objectives and Uncertainty - Resource Allocation
Multi-attribute Preference Theory - Cases in Strategic Decision Making - Other: Scenario Planning for
Decision Making - Probability Elicitation - Interview - Interdependent Uncertainties - Use of Spread-
sheets - tools & techniques - decision software packages - influence, tornado, and other diagrams
used in strategic decision-making - PrecisionTree (Palisades) - DecisionPro (Vanguard) - TreeAge, etc.

DAY TWO

A Holistic Approach to Multi-Criteria Decision-Making — Dr. Errol Wirasinghe, Ph.D., Shanmar

Corporate America has spent a fortune on Information Technology! But IT deals with Gathering,
Organizing and Disseminating information. Today's professional is facing an information overload.

Without a robust methodology, we are likely to make sub-optimal decisions. From the very outset, it
is vital that we recognize the difference between Decision-Making and Problem Solving! Problem
solving is generally handled by domain experts; e.g. an Oncologist, a Nuclear Scientist, etc. The
President of a company, or a country for that matter, does not solve problems, he/she makes
decisions. Techniques used in problem solving are quite distinct from those used in decision-making.

Brainstorming and Focus Groups are techniques used in problem-solving, not decision-making. This
section provides a holistic approach to decision-making, considering OpSaMinMax. (Optimum,
Satisfactory, Minimum loss or Maximum Gain). This methodology ensures the final decision reflects
the decision-maker's values, beliefs, etc.

DAY THREE

Strategic Decision-Making and Integrated Decision Management — Kevin Carpenter, DSI

Introducing Strategic Decision-Making - Integrated Decision Management - Strategic Case: GasCo

DAY FOUR

Tactical Decision-Making — Prof. Paul Allen, PEG, and former Principal, Major Projects, DSI

The keys to Mastering Tactical Decisions - The Clarity State Decision-Making Technique - How to
Make Tactical Decisions - Exercises in Tactical Decision Making - The Ninety-Minute Decision
Combat Decision-Making - When there is NO TIME available - The Combat Decision Process - The
Recommendation - The Decision - Participatory Decision-Making - The Dynamics of Group
Decision-Making, Pros and Cons - Facilitator Fundamentals - Facilitating and Building Sustainable
Agreements

DAY FIVE

How to Implement and Manage the DECISION

Decision Support Packages - The Buy-In Process for Executing Decisions - Maintaining the Value of
the Decision and its Options - Integrated Decision Execution



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Decision Making—May 12-16, 2009

Early Bird SPECIAL—before 5 May:	Time	Price
<input type="checkbox"/> Course – NOT attending OTC	08:30	\$2,500.00
<input type="checkbox"/> Course – IF Attending OTC	08:30	\$1,975.00
<input type="checkbox"/> Late Register / Pay <u>after 5 May</u>		\$2,900.00
<input type="checkbox"/> International Participant		
<input type="checkbox"/> SPE Member		
<input type="checkbox"/> SNAME Member		

Subtotal: _____
 Tax: _____
 Total: _____

Name _____
 Address _____

 Phone _____

Method of Payment – Prefer PayPal

- Check
- Bill Me
- Visa
- MasterCard
- American Express

Credit Card # _____ Exp. date _____
 Signature _____

How to REGISTER

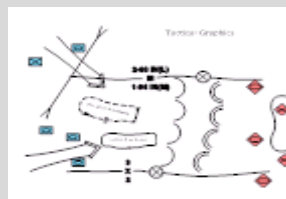
On line: REGISTER on line at
www.projectexecutive.com/OTC2R
 Mail: Project Executive Group
 OTC2R Course registration
 10260 Westheimer, Suite 250
 Houston, TX 77042
 Fax: Complete this form and
 FAX to 713-255-8300

Cancellation Policy

You may cancel your registration prior to 5 May 2009 and we will refund your entire payment. If you prefer, you can apply your payment to a future course or send a substitute. Fees for registrations cancelled after 5 May 2009 will be applied to admission to a future course.

For any questions regarding the course, contact

Paul Allen
713-255-8350



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